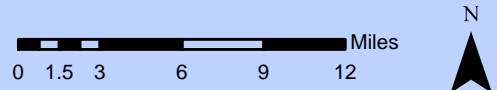
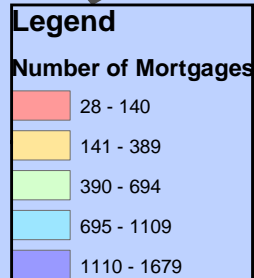
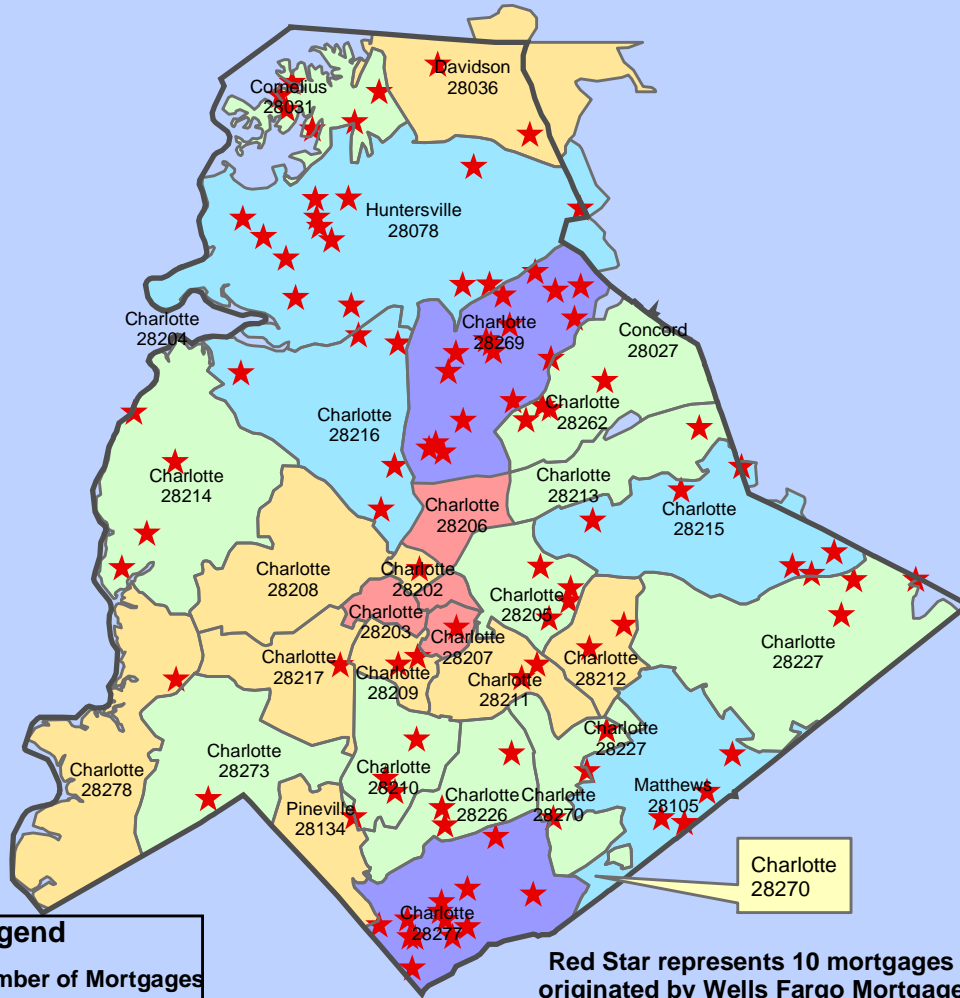


Conventional Purchase Money Mortgages and Wells Fargo Mortgage Inc. Mecklenburg County, NC January - December 2001



Market Share for Wells Fargo Mortgage Inc. Mecklenburg County, North Carolina by Zip Code Conventional Purchase Mortgages January Through December 2001

ZipCode	CityName	Total Nbr	Total \$Amt	Wells Nbr	Wells \$Amt	Share
28031	Cornelius	570	109095	60	10947	10
28036	Davidson	220	44545	22	4718	10
28070	Huntersville	1	67			
28078	Huntersville	1109	195105	137	23930	12
28104	Matthews	482	83441	28	5762	6
28105	Matthews	776	122382	27	5233	4
28106	Matthews	1	31			
28134	Pineville	206	31727	12	1350	4
28202	Charlotte	220	38863	20	3988	10
28203	Charlotte	136	30098	3	1150	3
28204	Charlotte	93	15905	3	369	2
28205	Charlotte	520	62265	37	4417	7
28206	Charlotte	28	2006			
28207	Charlotte	140	47633	12	3341	7
28208	Charlotte	217	16326	2	218	1
28209	Charlotte	330	56207	24	3530	6
28210	Charlotte	606	93971	28	3990	4
28211	Charlotte	389	93486	15	2906	3
28212	Charlotte	298	29551	18	1835	6
28213	Charlotte	550	65606	14	1909	2
28214	Charlotte	694	86315	44	5490	6
28215	Charlotte	849	98974	58	6790	6
28216	Charlotte	868	112528	54	7495	6
28217	Charlotte	229	24932	6	653	2
28226	Charlotte	617	125201	25	5738	4
28227	Charlotte	606	76808	27	3405	4
28262	Charlotte	454	67867	36	6123	9
28269	Charlotte	1679	228213	181	25022	10
28270	Charlotte	609	114937	32	6514	5
28273	Charlotte	616	77844	12	1545	1
28277	Charlotte	1552	311711	128	27425	8
28278	Charlotte	316	46904	12	1715	3

Market Share for Mecklenburg County, North Carolina

Rank	Lender Name	Number Mortgages	Total \$ Amount(\$000)	Market Share	Average Mortgage
1	BANK OF AMERICA FSB, SAN FRANCISCO, CA	2,175	349,948	10.62%	160,896
2	WELLS FARGO MORTGAGE INC, DES MOINES, IA	1,379	227,210	6.90%	164,764
3	FIRST UNION MORTGAGE CP, CHARLOTTE, NC	664	123,462	3.75%	185,937
4	ALLEN TATE MORTGAGE, CHARLOTTE, NC	694	106,084	3.22%	152,859
5	NVR MORTGAGE FINANCE, INC, MCLEAN, VA	675	102,427	3.11%	151,744
6	LOANS, IRVING TX (FT MTG)	796	98,029	2.98%	123,152
7	WINSTON-SALEM, NC	417	93,770	2.85%	224,868
8	INC, CALABASAS, CA	608	89,704	2.72%	147,539
9	COLUMBIA NATIONAL INC	668	84,410	2.56%	126,362
10	PULTE MORTGAGE CORP	462	73,133	2.22%	158,297
	--OTHER--	12,451	1,945,842	59.07%	156,280
	Grand Total	20,989	3,294,019	100.00%	156,940